OSA Board of Directors Meeting
August 26, 2021
Meeting Agenda

★ ED Report
★ Principal’s Report
★ Finance Report
Executive Director’s Report

★ Update on Facilities, Personnel and Advancement

★ Two Way Communication

★ Strategic Plan Summary
Update

★ Facilities

○ DVM Space - expect to sign a lease soon!

○ Lease - all have been renewed at a cost savings.

○ Future spaces - numerous field trips with Board, meeting with developers at potential new space build outs, community involvement in future.
<table>
<thead>
<tr>
<th>Activity</th>
<th>Dollars Raised FY20</th>
<th>Dollars Raised FY21</th>
<th>Dollars Raised FY21, YTD</th>
<th>Dollars Raised FY22, YTD</th>
<th>Goal FY22</th>
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</thead>
<tbody>
<tr>
<td>Annual Fund Campaign</td>
<td>$452,930.00</td>
<td>$477,665.00</td>
<td>$32,427.00</td>
<td>$77,937.89</td>
<td>$600,000.00</td>
</tr>
<tr>
<td>Spring Benefit (Heart of Oakland)</td>
<td>-</td>
<td>$117,225.00</td>
<td>$</td>
<td>$</td>
<td>$100,000.00</td>
</tr>
<tr>
<td>Grants/Foundations/Corporations</td>
<td>$266,700.00</td>
<td>$284,760.00</td>
<td>$69,130.00</td>
<td>$58,442.00</td>
<td>$300,000.00</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$719,630.00</strong></td>
<td><strong>$879,650.00</strong></td>
<td><strong>$101,557.00</strong></td>
<td><strong>$136,379.89</strong></td>
<td><strong>$1,000,000.00</strong></td>
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<tr>
<td>JEDI Funding: FY22</td>
<td></td>
<td></td>
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<tr>
<td>-------------------------------------------------</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Budget: $200,000</td>
<td></td>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>2021 Heart of Oakland</td>
<td>$44,000</td>
</tr>
<tr>
<td>Grants</td>
<td>$45,100</td>
</tr>
<tr>
<td><strong>Total Received (YTD)</strong></td>
<td><strong>$89,100</strong></td>
</tr>
<tr>
<td>#GivingTuesday (November 30)</td>
<td>$27,000</td>
</tr>
<tr>
<td>Grants pending</td>
<td>$16,500</td>
</tr>
<tr>
<td>Grants (Fall)</td>
<td>$55,500</td>
</tr>
<tr>
<td>Grants/Corporate Giving (Spring)</td>
<td>$32,000</td>
</tr>
<tr>
<td><strong>Total Received and Planned</strong></td>
<td><strong>$220,100</strong></td>
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</table>
Welcome Vanessa Baker Rodriguez!

Vanessa is a leading fundraising consultant with many years of comprehensive and successful experience in the Bay Area. She holds a BA from Stanford and a Master's degree in Nonprofit Administration from the University of San Francisco and is an active member in the Association of Fundraising Professionals. She's passionate about illuminating new possibilities and putting love, ease, and joy back into nonprofit leadership and fundraising. Vanessa is a lover of the arts as a longtime subscriber to Berkeley Rep and as a creative writer herself. She lives in Antioch with her husband, 10-month old daughter, and two cats.

Vanessa will be heading up the Advancement department through the fall as we continue to search for a long term Advancement Director.
Office of Advancement

Ingredients for success are here

○ Excellent advancement staff
○ Phenomenal program
○ Strong development plan
○ Community-wide desire to participate
Office of Advancement

The Path Forward

- Focus on Major Gifts Program
- Recruitment of permanent Director of Advancement
- Building the community’s capacity to engage in advancement at all levels
- Supporting staff in Institutional Giving and the Annual Fund
Annual Fund - Goal $700,000

Creativity Takes Courage: Watch Party Benefit
October 21, 2021

Live Stream of Hosts, Speakers, and Student Showcases

Broadcasted to a Live Audience at an Outdoor Venue and to Viewers at Home

Let’s kick off our 20th Anniversary with 100% participation in the Annual Fund

We can do it together!
Two Way Communication

★ On Campus Accessibility to staff and students via weekly lunchtime office hours.

★ Parent/Caregiver accessibility via monthly Zoom lunch office hours.

★ Always available for 1:1 conversations - email LSherman-Colt@oakarts.org
Strategic Plan Summary

★ Study Session SP meeting in September
★ Co-Hosted APT, Board, OSA Leadership meeting for the community
★ Logic framework of process and timeline
★ Fine tuning of the comprehensive work which has been completed by the school community.
Working Committee

★ We need to hire two Director Positions: HR & Advancement
★ Immediate need vs. long term need
★ Request board members to attend working meeting next week.
Thank You
Board Members
For Your Years of Service!
Public Comment
Start of School Overview

- Smooth start to the school year all things considered
- Professional development threads (SPED Inclusion Model, JEDI, Pathway Development, Mental Health Supports) off to a successful start
- 13 new educators (4 academic, 5 arts, 4 support staff, 8 of 13 POC, 3 alumni)
- Started the school year short one Math teacher and two SPED Case Managers
- Our new Math teacher, Lavonne Brighton, started this week
- MDTP and SRI are both happening this week, prelim results show a lower baseline for 6th grade in SRI
- New courses: Data Science, Forensic Bio, Pathway Access Courses, Ethnic Studies, Senior Capstone
- Redesigned “Operational Leadership” team establishing a collaborative leadership model with overlapping goals aligned to accountability documents (WASC, Strategic Plan, LCAP, Measure N, Equity Rubrics)
Operational Leadership Team

Anna DeRoos - Dean of Students/Covid Liaison
Arlyle Schultz - Head Counselor
David Smith - Director of Technology
Delores Thompson - Pathway Coordinator
Kala Stepter - JEDI Coordinator
Katy Zaugg - Assistant Principal/Student Support Coordinator
Michaela Peters - Director of Enrollment
Mike Oz - Principal
Sara Ordaz - Director of Special Education
Walter Harris - Director of Facilities
Health and Safety Update

❖ Week 1 Covid Update:
➢ Staff Covid Cases: 0
➢ Student Covid cases: 0
➢ Staff sent home with symptoms: 1
➢ Students sent home with symptoms: 4

❖ Faculty Vaccination Policy: all OSA and contracted employees are required to be fully vaccinated or provide evidence of weekly negative test beginning September 7th

❖ Testing: OUSD will support OSA students at testing sites, New Parish on San Pablo is free and efficient, Detailed information is being prepared to be shared with families

❖ Bringing a vaccination clinic for all OSA community members and local community to OSA on September 22nd

❖ APT/Covid Liaison Community Meeting - September 9th at 6:30pm

The APT general meeting on 9/9 6:30-8 pm will focus on local COVID updates and safety information. A panel consisting of public health experts and leaders, as well as OSA’s COVID liaison will discuss the most current information available and participate in a Q&A segment with audience members. An invitation with the Zoom link will be shared on Konstella as well as via a school notice to all families
Dean Update

❖ Student Clubs
❖ Student Government Elections On September 9th
❖ School-Wide Assembly
  - Hosted by Latinos Unidos
  - Scheduled at the Fox Theater on September 14th
❖ Weekly Covid Updates to families and staff
Enrollment Update

- 790 students total (Highest enrollment ever, but 30 under target)
- Offers made daily on shifting enrollment
- Held auditions two weeks ago resulting in 8 new students
- Over 100 students on waitlist, but sub-pathway limitations based on staffing/facilities
- Working with department chairs to see where we can add
- 65% of initial 6th grade offers and 52% of acceptances went to students attending Title 1 schools. How this translates to FRL is yet to be determined
# 21-22 Enrollment Summary

<table>
<thead>
<tr>
<th>Grade Level</th>
<th>American Indian or Alaska Native</th>
<th>Asian/PI</th>
<th>Hispanic/Latino</th>
<th>Black/AA</th>
<th>White</th>
<th>Multi Ethnic</th>
<th>Oakland Resident</th>
</tr>
</thead>
<tbody>
<tr>
<td>6th</td>
<td>1.68%</td>
<td>7.56%</td>
<td>22.69%</td>
<td>21.01%</td>
<td>32.77%</td>
<td>13.45%</td>
<td>83%</td>
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<tr>
<td>7th</td>
<td>0.89%</td>
<td>7.14%</td>
<td>3.57%</td>
<td>24.11%</td>
<td>33.04%</td>
<td>27.68%</td>
<td>73%</td>
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<tr>
<td>8th</td>
<td>0.90%</td>
<td>7.21%</td>
<td>7.21%</td>
<td>26.13%</td>
<td>36.04%</td>
<td>20.72%</td>
<td>70%</td>
</tr>
<tr>
<td>9th</td>
<td>0.92%</td>
<td>7.34%</td>
<td>11.93%</td>
<td>26.61%</td>
<td>25.69%</td>
<td>26.61%</td>
<td>68%</td>
</tr>
<tr>
<td>10th</td>
<td>0.00%</td>
<td>4.50%</td>
<td>13.51%</td>
<td>19.82%</td>
<td>35.14%</td>
<td>27.03%</td>
<td>59%</td>
</tr>
<tr>
<td>11th</td>
<td>0.00%</td>
<td>1.83%</td>
<td>12.84%</td>
<td>24.77%</td>
<td>36.70%</td>
<td>23.85%</td>
<td>67%</td>
</tr>
<tr>
<td>12th</td>
<td>0.90%</td>
<td>10.81%</td>
<td>5.41%</td>
<td>22.52%</td>
<td>40.54%</td>
<td>18.92%</td>
<td>61%</td>
</tr>
<tr>
<td>All Students</td>
<td>0.77%</td>
<td>6.65%</td>
<td>11.13%</td>
<td>23.53%</td>
<td>34.27%</td>
<td>22.51%</td>
<td>69.40%</td>
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JEDI Update

- We welcomed Kala Stepter as JEDI Coordinator in June
- JEDI is one of our PD threads with a total of 16 sessions this school year
- Advising BSOC
- Equity Task Force is being assembled, finalized next week
- Finalizing the JEDI priorities for the strategic plan
- Last year’s work with Candice Wicks-Davis is developing into the OSA Equity Rubrics throughout this semester with input task force and staff
- Mr. Oz is participating in the Equity and Excellence Leadership Cohort at ACOE
SPED Update

- Total of approximately 90 students with IEPS (24 6th graders)
- We are still understaffed by two case managers
- Sara Ordaz is managing these cases in addition to her regular responsibilities
- SPED Inclusion Model is one of our 4 PD threads with 6 dedicated sessions this school year.
- 3 new paras have been hired (2 alumni) and pushing into academic classes
Technology Update

- 1:1 Chromebook ratio for the first time. Supporting 787 Chromebooks both on and off-campus.
- Mr. Smith is focusing on integrating data systems (Powerschool, assessment data, online text)books to increase efficiency when accessing online resources during class and maintaining good data integrity.
- Also focusing on advancing edtech to support academic and artistic excellence
Counseling Update

Goals:

❖ Increase opportunities for students to engage more in their education, and increase overall A-G eligibility (AB104 helps)
❖ Increase community awareness around grades and progress
❖ Raise graduation rate
❖ Provide integration with College and Career in the Business of the Arts and Capstone classes
❖ Increasing opportunities for families to access College and Career support via after school session and one-on-one meetings with the College/Career counselor
Pathway Update

❖ Dr. Delores Thompson’s role has expanded from .5 to full time
❖ Artist series will continue this year in the Fox as all school event
❖ Articulation agreements are in motion with DVC (Audio Production), Chabot (Theatre), Alameda (Fashion Design)
❖ Looking into grant opportunities
Facilities Update

- Walter Harris and his team made significant facility improvements over the past 6 months (HVAC correction, painted classrooms and hallways, general repairs)
- All spaces are fully utilized and shared by multiple teachers resulting in some teachers moving from room to room.
- Expansion is necessary (New DVM space on San Pablo and classroom/PE space at the Oakland Ice Center will help)
Questions?
Public Comment
Finance Report
Budget Summary

Notable Changes:

- LCFF Revenue: Enrollment and ADA data updated in the calculator
- State In Person Learning Learning Allocation Increased
- 20-21 Unspent Expanded Learning/In Person Learning deferred revenue was recognized
- Included 4 months of VA Space Rental
- Increased housekeeping by $15k for janitorial, alarm and security for additional space

Anticipated Shifts:

Revenue
- The state budget approved several new funding programs, and we are in the midst of obtaining information about those new programs and seeing how those impact OSA.

Expenses
- No major shifts anticipated at the moment.
### Notable Changes:
- **LCFF Revenue:** LCFF data updated in the calculator
- **Slight Federal Decrease**
- **SPED State Increase**
- **State Lottery Increased**
- **Staffing Changes**
  - Reflects New Hire/Replacement Staff Salaries
  - Additional SPED support
  - Aftercare Staffing

### Anticipated Shifts:
- **Revenue**
  - The state budget approved several new funding programs, and we are in the midst of obtaining information about those new programs and seeing how those impact OSA..
- **Enrollment/Attendance**

### Expenses
- **No major shifts anticipated at the moment.**

#### Budget Summary

**Oakland School for the Arts**

<table>
<thead>
<tr>
<th>NAME</th>
<th>2021-22 Adopted</th>
<th>2021-22 REVISED</th>
<th>2022-23</th>
<th>2023-24</th>
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<tbody>
<tr>
<td>TOTAL ENROLLMENT</td>
<td>820</td>
<td>800</td>
<td>820</td>
<td>820</td>
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<tr>
<td>AVERAGE DAILY ATTENDANCE</td>
<td>787.2</td>
<td>752.0</td>
<td>787.2</td>
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<table>
<thead>
<tr>
<th>REVENUE</th>
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<tbody>
<tr>
<td>State LCFF Revenue</td>
<td>$7,664,224</td>
<td>$7,285,674</td>
<td>$7,849,497</td>
<td>$8,091,142</td>
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<tr>
<td>Federal Revenue</td>
<td>$140,555</td>
<td>$139,830</td>
<td>$355,730</td>
<td>$142,404</td>
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<tr>
<td>Other State Revenue</td>
<td>$1,793,389</td>
<td>$2,101,232</td>
<td>$1,435,188</td>
<td>$1,669,510</td>
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<tr>
<td>Local Revenue</td>
<td>$1,489,387</td>
<td>$1,504,387</td>
<td>$1,614,387</td>
<td>$1,769,387</td>
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<tr>
<td>TOTAL REVENUE</td>
<td>$11,069,555</td>
<td>$11,031,123</td>
<td>$11,254,802</td>
<td>$11,672,443</td>
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<table>
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<tr>
<th>EXPENSES</th>
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<tr>
<td>Certificated Salaries</td>
<td>$5,316,438</td>
<td>$5,324,459</td>
<td>$5,445,632</td>
<td>$5,527,218</td>
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<tr>
<td>Classified Salaries</td>
<td>$1,309,731</td>
<td>$1,321,303</td>
<td>$1,298,939</td>
<td>$1,298,939</td>
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<td>Benefits</td>
<td>$1,762,946</td>
<td>$1,773,592</td>
<td>$1,976,098</td>
<td>$1,994,629</td>
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<td>TOTAL PERSONNEL EXPENSES</td>
<td>$8,899,115</td>
<td>$8,419,354</td>
<td>$8,222,670</td>
<td>$8,820,788</td>
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<tr>
<td>Books and Supplies</td>
<td>$312,195</td>
<td>$348,195</td>
<td>$312,195</td>
<td>$312,195</td>
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<tr>
<td>Services and Other Operating Expenses</td>
<td>$2,170,342</td>
<td>$2,209,330</td>
<td>$2,144,075</td>
<td>$2,663,491</td>
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<td>Capital Outlay</td>
<td>$183,324</td>
<td>$183,324</td>
<td>$120,831</td>
<td>$32,170</td>
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<tr>
<td>Other Outgoing</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
<td>$ -</td>
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<td>TOTAL OTHER EXPENSES</td>
<td>$2,665,861</td>
<td>$2,740,849</td>
<td>$2,577,101</td>
<td>$3,007,856</td>
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<tr>
<td>TOTAL EXPENSES</td>
<td>$11,054,976</td>
<td>$11,160,203</td>
<td>$11,299,770</td>
<td>$11,828,643</td>
</tr>
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| SURPLUS/(DEFICIT)                 | $14,579         | $(129,080)      | $(44,969) | $(156,199) |
| % of LCFF Revenue                 | 0.2%            | -1.8%           | -1%      | -2%       |

| BEGINNING FUND BALANCE            | $6,965,247      | $6,965,247      | $6,979,826 | $6,934,857 |
| ENDING BALANCE                    | $6,979,826      | $6,836,167      | $6,934,857 | $6,778,658 |
Unaudited Actuals

- The unaudited actuals are financial statements summarizing the financial data from the July 1 - June 30 period. They are produced by the school, reviewed and approved by the Board and then sent to OUSD no later than September 1st. This data is then audited by an independent third-party auditor who will verify the report and note any discrepancies in their audit report.

- OSA's Finance Committee met, reviewed and approved the unaudited actuals.

- The Finance Committee is asking for Board approval. The finalized report was sent and approved by OUSD on behalf of OSA's board by the deadline.
Public Comment
STRS Update

- The P&I invoice tied to the 2016-2018 employee correction was received on 7/28/21. The total was $1,203,223.02.

- We were hit with 3 different penalties.
  - For not reporting the employees on time.
  - For not paying the contributions tied to those employees on time.
  - For causing STRS to lose out on revenue that they would have received from the state if we had reported correctly.

- OSA team members have met with STRS and our attorneys to discuss reducing the penalties, our option to appeal, and setting up a payment plan. We have also met with our insurance agency to discuss filing a claim regarding the error.

- In order for OSA to not accrue any additional penalties, we must make a payment within 30 days of the date of the invoice. We have the option to appeal but the appeal must be received within 90 days of the date of the invoice.

- OSA team members are continuing to follow up with staff members that have questions regarding their STRS accounts.
Public Comment